Expanding Health Treatment Options Through Technology

Florida Health Care Affordability Summit

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Teladoc

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What we do

Resolving patient issues, delivering client ROI

Provide 24x7, on demand access to board-certified doctors via phone, mobile, and video

Diagnose, treat and prescribe medications (if necessary) for common health issues

Behavioral health, dermatology and tobacco cessation available

Prevent unnecessary ER/UC visits to more cost-effective mode of care

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Only Teladoc delivers these episode-of-care savings

<table>
<thead>
<tr>
<th>Teladoc savings vs. office visit</th>
<th>Teladoc savings vs. ER visit</th>
<th>Teladoc savings vs. weighted average (office visit &amp; ER)</th>
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</thead>
<tbody>
<tr>
<td>$191</td>
<td>$2,661</td>
<td>$673</td>
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Episode of care includes initial encounter and any subsequent utilization of follow up office visits, hospitalization, or ER utilization, resulting from initial encounter within a 30 day window for same and related diagnoses. Weighted Average is based on redirection rates determined using member utilization of bricks and mortar services: 75% OV; 20% ER; 5% Do Nothing.
Guiding Principles of Telemedicine Policy

- **Standard of care is the same** for telemedicine as for traditional medicine
- **Technology neutral**
- Allows physician/patient relationship to be **established using technology AND**
- Physician must be **licensed in the state where patient is located**
Enhancing the doctor/patient Relationship

We love PCPs
Our collective goal…

Healthcare for ALL
Thank you

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