



Expanding Health Treatment Options Through Technology

Florida Health Care Affordability Summit

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April 26, 2016

What we do

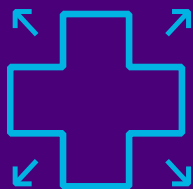
Resolving patient issues, delivering client ROI



Provide 24x7, on demand access to board-certified doctors via phone, mobile, and video



Diagnose, treat and prescribe medications (if necessary) for common health issues



Behavioral health, dermatology and tobacco cessation available



Prevent unnecessary ER/UC visits to more cost-effective mode of care

Only Teladoc delivers these episode-of-care savings

\$191

Teladoc
savings
vs. office
visit

\$2,661

Teladoc
savings
vs. ER visit

\$673

Teladoc
savings
vs. weighted
average
(office visit &
ER)

Episode of care includes initial encounter and any subsequent utilization of follow up office visits, hospitalization, or ER utilization, resulting from initial encounter within a 30 day window for same and related diagnoses. Weighted Average is based on redirection rates determined using member utilization of bricks and mortar services: 75% OV; 20% ER; 5% Do Nothing.

Guiding Principles of Telemedicine Policy

- **Standard of care is the same** for telemedicine as for traditional medicine
- **Technology neutral**
- Allows physician/patient relationship to be **established using technology AND**
- Physician must be **licensed in the state where patient is located**

Enhancing the doctor/patient Relationship

We love PCPs



Our collective goal...



Healthcare for ALL

Thank you

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